



# We Finished Reengineering -- **Now What?**

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# Arnold AFB, TN



**2,977 People**

**Customers  
DoD, Industry,  
Federal,  
International**

**63/27/14  
Test Cells**

**\$322M TOA**

**\$7+ Billion  
Investment**

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# AEDC's BUSINESS PROCESS REENGINEERING PROGRAM

- Five year program: phased, systematic replacement of ILS, HR, and financial management processes
- Supported by integrated Commercial Off-The-Shelf (COTS) Software Enablers
- Completed and implemented entire program in FY2001
- **Still learning lessons ...**



# Before Reengineering

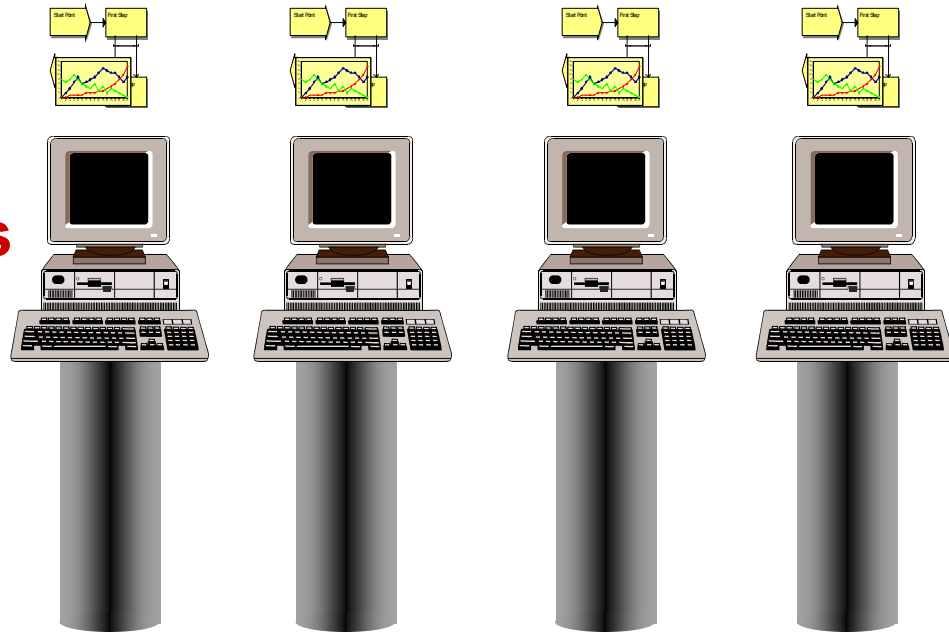


## Functionally Stove Piped Enterprise

**Independent Processes**

**Custom Applications**

**Independent  
Process/Apps.  
Decisions**



***Potential for Uninformed Decisions***

**Sub-Optimized Enterprise**

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# REENGINEERING CHARTER

## *Process Focus*

**Vision** - *Available, reliable, competitive, and affordable* Base and Test infrastructure that exceeds our customers needs

**Objective** - Implement an *efficient, non bureaucratic* logistics and business management system that enables the vision

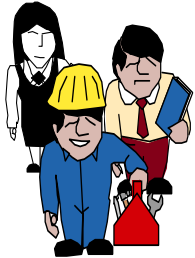
**GOAL:** *The right information to the right person at the right time!*



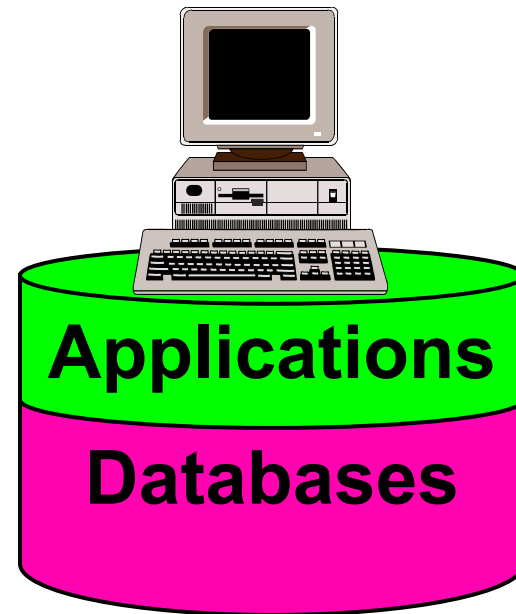
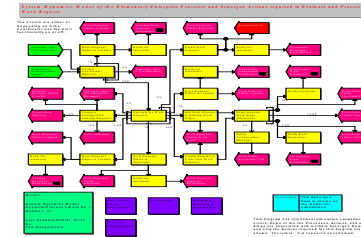
# After Reengineering



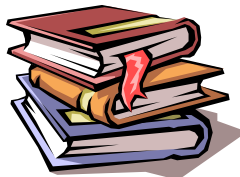
**Integrated Processes**



**Integrated COTS  
Applications = Enablers**



**Integrated Documentation**



**Integrated Enterprise Processes,  
Enablers, and Documentation**

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# A SUCCESSFUL BPR PROGRAM GIVES YOU THE TOOLS TO ...



- ***Understand*** and thereby ***reduce costs***
- **Provide and sustain industry-proven, efficient business processes**
- **Provide fully integrated COTS/legacy systems (hardware and software) to capture *essential transaction data***
- **Provide consistent, reliable *data* for process measurement and performance improvement**
- **Help you turn raw *data* into *information* and information into *knowledge***

***BUT -- BPR success doesn't make it happen ...***

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# FIRST LESSON: UNDERSTAND WHAT YOU BOUGHT

***THE GOAL WAS: the right information to  
the right person at the right time***

***THE GOAL WAS NOT: automatic cost  
savings from deployment of new IT  
enablers and changed processes***



Unless you have data, you are



just another person with an opinion.



# SECOND LESSON: IT'S NOT THE ACQUISITION COST ...

- Remember DSMC's PM Course?
  - Acquisition cost is only 20% of a weapons system life cycle cost
  - The O&M tail can be managed
- Your reengineered processes and enabling information technology tools are a single system of assets
- Life cycle asset management is critical to using the asset and gaining a return on your investment



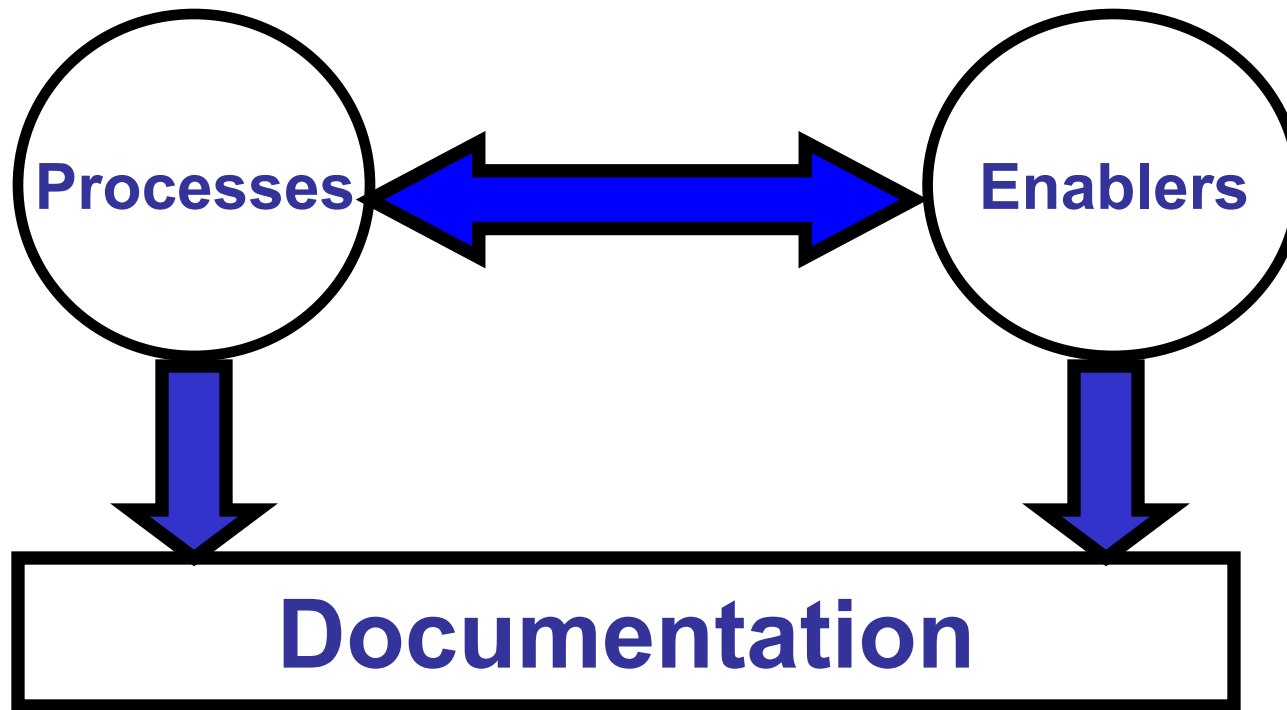
# LIFE CYCLE MANAGEMENT

- You thought this was an issue only with weapons systems? Think again.
- Improved processes, software enablers, and and technical architecture are assets
- Assets have owners – owners have responsibilities
- This system is as useless as an airplane at the factory
  - How will you deploy, employ, and support your system?
  - How will you manage upgrades and changes?





# INTEGRATED SYSTEM



**NO unilateral changes to any piece  
of the system.**



# AEDC'S SYSTEM: ENTERPRISE PROCESSES



## ➤ Current Enterprise Processes:

- EP1 – Workflow and System Management
- EP2 – Material, Property, and Services
- EP3 – Configuration Management and the Asset Hierarchy
- EP4 – Manage Work\*
- EP5 – Manage Finances\*

\* Not Fully Developed; Lacking Definition, Documentation and Controls.



Comments are either optional or mandatory depending on if the Coordinator has the Alert functionality on or off.

**Model:**

System Dynamics Model  
Evaluate/Process a Work Request  
Number: 31

Last Updated: 2/15/01 07:14  
By  
Tom Klingelhoets

**Non Asset Work, Functions**

**Planner Notification**

**Pool Buys**

**Training Materials Confusing**

**Coordinators**

This Synergen Role is shown on the model for simulations.

This diagram has intentional simulation validation errors. Some of the the Processes, Actions, and or Steps are associated with multiple Synergen Roles and only the Role(s) required for this diagram are shown. Therefore, it is resource constrained.



# AEDC'S SYSTEM: ENABLERS



- Our enterprise software and associated interfaces are configured to **enable** us to perform our processes
- AEDC's current **enablers** are:
  - Synergen Series
  - PeopleSoft HRMS
  - PeopleSoft Financials
  - Primavera
  - Metaphase
  - OM2
  - Matrix 1
  - **Mandated and legacy systems**

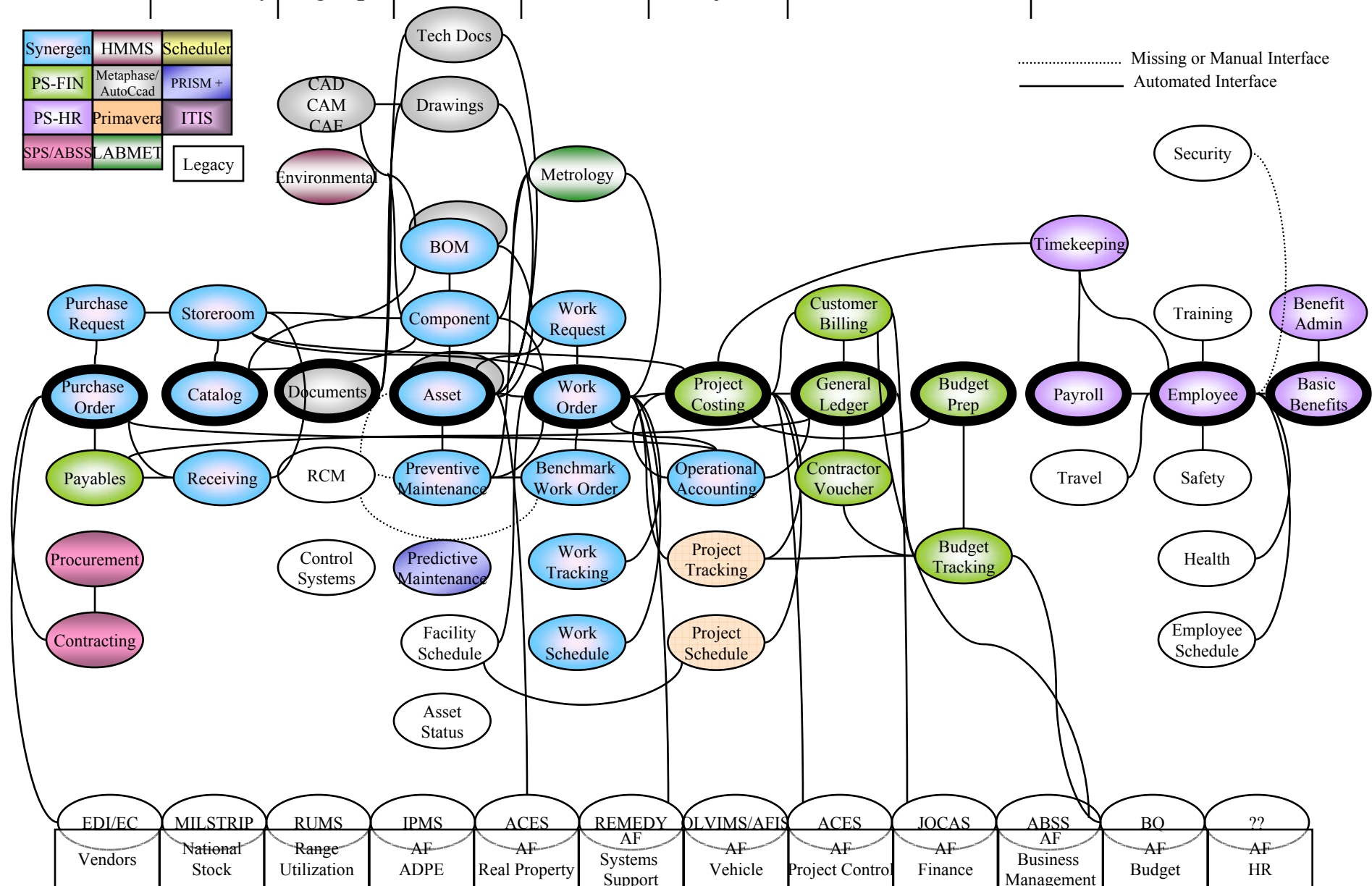
# AEDC ENABLER COMPLEXITY

Procurement | Inventory | Eng/Ops | AM/CM | Work | Project | Financial | Human Resources

Synergen	HMMS	Scheduler
PS-FIN	Metaphase/ AutoCad	PRISM +
PS-HR	Primavera	ITIS
SPS/ABSS	LABMET	

Legacy

..... Missing or Manual Interface  
 ————— Automated Interface





# AEDC'S SYSTEM - DOCUMENTATION

- **Process Configuration Documents**
  - User's Guide
  - Policies
  - Procedures
  - Participant Roles and Responsibilities
- **Enabler Configuration Documents**
  - Software Version
  - Interfaces
  - Software Configuration Code Tables ("what" we need to enter).
  - Business Rules ("who" enters it and "when").
  - Reports/Queries (to extract the information we require, the "end").
- **Training Materials (for Processes and Software)**



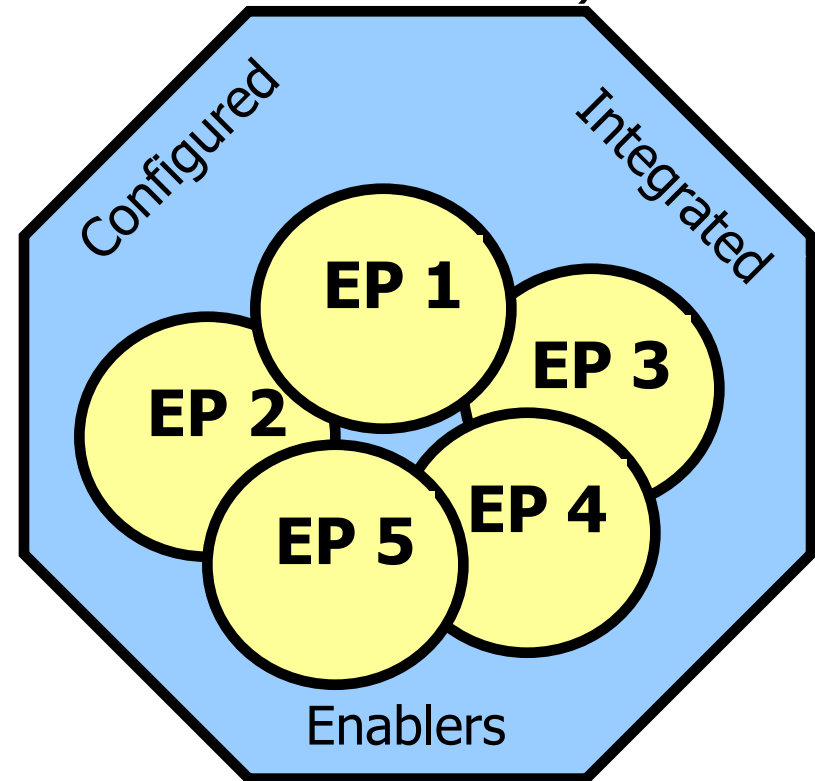
# INTEGRATED SYSTEM O&M



## Enterprise System

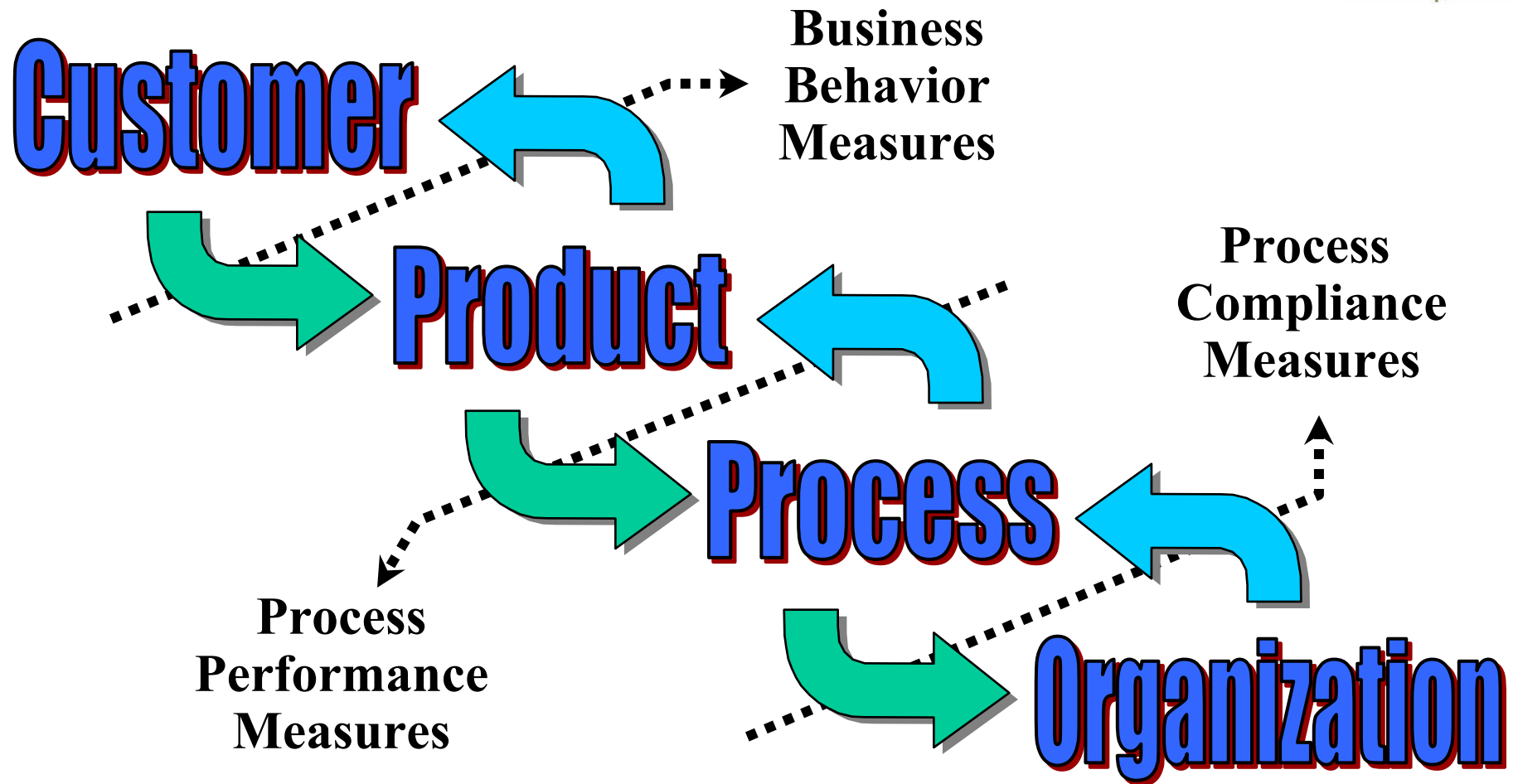
(Processes, Software,  
Interfaces, and  
Documentation)

- ❖ Controls
  - ❖ Compliance Measures
  - ❖ Management Emphasis
- ❖ Performance Indicators
  - ❖ Management Focus
  - ❖ Customer Feedback
  - ❖ Performance Measures
- ❖ System Improvement
  - ❖ Management Direction
  - ❖ ROI
  - ❖ Utilize System





# WHAT DRIVES CHANGES?



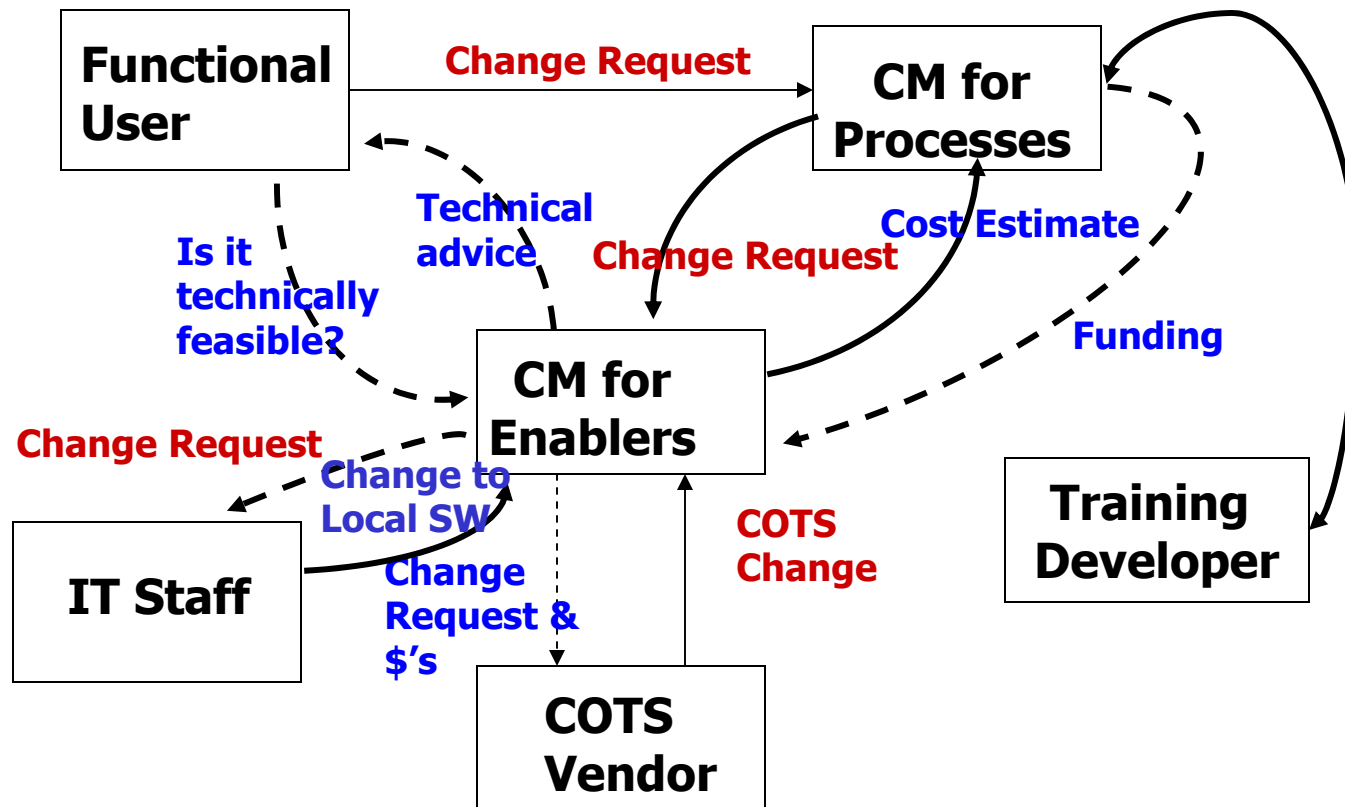


# INTEGRATED SYSTEM O&M

- No process is an island – evaluate all proposed changes for impact to the system
- Evaluate total costs and ROI before approval
- Deployment of new/upgraded COTS packages
  - Software-driven process improvements evaluated
  - Timing coordinated with other releases
  - Technical architecture impact assessed
  - Interfaces understood and designed
- Drives informed decisions vs. management desires



# MANAGING CHANGES TO PROCESSES & SOFTWARE





# MANAGING THE SYSTEM

- Model the system
  - Processes and enablers equally important
  - Integrated processes + integrated enablers = integrated system
  - We're using CASEwise™ Corporate Modeler – there are others
- Measure the system
  - Process compliance (are we using them?)
  - Process performance (how well are they working?)
  - How much will it cost/save to improve them?



# WHAT WE'VE ACHIEVED:

- We implemented improved and integrated processes and enablers – as a system
- We implemented a way to manage the improved processes and their enablers
  - To understand them as a system, and make changes when the ROI makes sense
  - To reduce LCC of enabler maintenance
- We implemented a way to measure compliance with the new processes, as well as performance of the processes themselves
- So what's next?



# THE BIG LESSON:

***NO savings come from installing new software or hardware – only from implementing, using, and supporting improved processes and their enablers, to give you the management info you need to make cost-saving decisions***



"The end of the beginning ..."